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# On the seemingly incompleteness of exchange rate pass-through to import prices: Do globalization and/or regional trade matter?\*

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## Abstract

This paper assesses the impact of globalization and regionalization on exchange rate pass-through (ERPT) into import prices in three core eurozone countries. To this end, we consider various indicators of globalization and rely on both aggregated (i.e., country level) and disaggregated (i.e., good level) data. Using quarterly data since 1992, we do not find compelling evidence that global factors cause a structural change in the degree of exchange rate pass-through. Indeed, increased trade openness or lower trade tariffs push up ERPT in some sectors, though results are quite sparse. However, regionalization, defined as a higher proportion of intra-EU imports' share in total imports, reduces the pass-through in a more generalized way. Most importantly, we show that ERPT incompleteness generally observed in the literature is in appearance only and not at play when intra-EU trade is controlled for. Overall, our findings show that ERPT is complete and significant in numerous sectors, meaning that exchange rate changes still exert important pressure on domestic prices.

*JEL Classification:* E31; F31; F4; C22.

*Keywords:* exchange rate pass-through; import prices; globalization; eurozone.

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# 1 Introduction

The exchange rate pass-through (ERPT from now on), understood as the extent to which an exchange rate change is reflected in import and consumer prices, is a central concept in international trade and macroeconomics, both from theoretical and empirical viewpoints (see Knetter (1989); Campa and Goldberg (2005); and Burstein and Gopinath (2013)). A large body of this literature puts forward that ERPT is incomplete and has been steadily declining over the past few decades.

The partial character of ERPT has received two main explanations: a macroeconomic justification (Monacelli (2005)) in which the incompleteness comes from nominal rigidities leading to unresponsiveness in prices in the short run, and a microeconomic explanation linking the incomplete ERPT to an increasing degree of pricing-to-market behavior of firms (Betts and Devereux (2000)). A common explanation for the decreasing ERPT is that expectations of inflation have become much more solidly anchored in recent years. Indeed, in the context of a stable and predictable monetary policy environment, nominal shocks play a vastly reduced role in driving fluctuations in prices and in the exchange rate (Taylor (2000)). Thus, a stable monetary policy environment—supported by an institutional framework that allows the central bank to pursue a credible and independent policy—contributes to explaining why even sizeable depreciations of the nominal exchange rate have exerted small effects on prices: when the inflation environment is more stable, firms resist passing exchange rate changes on to prices. Similar arguments are developed in Gagnon and Ihrig (2004), Bailliu and Fujii (2004), Devereux, Engel, and Storgaard (2004), Ihrig, Marazzi, and Rothenberg (2006), Marazzi and Sheets (2007), Bouakez and Rebei (2008), Devereux and Yetman (2010) and Dong (2012) where the size of pass-through is a function of the stance of monetary policy.

Recently, López-Villavicencio and Mignon (2016) show that both the level and volatility of inflation, as well as the adoption of an inflation target or the transparency of monetary policy decisions clearly reduce ERPT to consumer prices. However, they find that uncertainty about domestic monetary policy is less relevant for the pass-through to import prices. Other factors than monetary ones may thus be at play in explaining the dynamics of ERPT to import prices.

Based on this evidence, we investigate in this paper if trade integration affects the pass-through to import prices by either increasing the sensitivity to external conditions or by affecting the pricing power of firms. Indeed, many authors have suggested that the process of globalization brought about important changes in the behavior of some major macroeconomic variables such as inflation, output and interest rates

(Milani (2012)). In particular, the globalization hypothesis, in contrast to the traditional explanation centered on monetary policy credibility, is believed to affect the pass-through of foreign marginal costs and the exchange rate into import prices.

More precisely, two theoretical effects with opposite consequences are at play. According to the first effect, globalization impacts inflation dynamics through its influence on the degree of competition. Specifically, globalization—which refers here to a rising share of goods sold by foreign firms in the domestic market or factors leading to higher trade integration—impacts imported inflation dynamics through its effect on ERPT into import prices. As a large fraction of consumption and intermediate goods is represented by imported goods, the overall price index becomes more sensitive to external conditions, namely the combined dynamics of nominal exchange rate and foreign marginal costs. On the whole, the impact of openness on ERPT is positive. The second channel through which globalization influences the dynamics of inflation is, indirectly, *via* its effect on the pricing strategies of domestic firms selling in the internal market. Contrary to the first mechanism, this pricing-power effect negatively impacts ERPT.

While these theoretical effects are clearly established, their outcome is controversial. Specifically, both higher and lower ERPT may result from greater competition. Following Dornbusch (1987) and Benigno and Faia (2016), globalization reflected by greater competition implies higher ERPT. The intensity of exchange rate pass-through depends on the degree of concentration in the market and, in particular, on the share of foreign products in the domestic market. Indeed, greater competition, due to the rise in the share of foreign products sold in a specific industry raises the degree of exchange rate pass-through. Following this mechanism, globalization accentuates the dependence of imported inflation on external conditions, and Benigno and Faia (2016) show that there is evidence of an increase in ERPT degree exactly at the time at which the globalization process took place. Their theoretical results are confirmed by an empirical analysis on US sectoral data providing evidence that ERPT has increased in at least half of the sectors considered, especially after 1999, i.e., after the pick up of trade liberalization.

On the opposite, Gust, Leduc, and Vigfusson (2010) argue that increased foreign competition, i.e. greater trade integration, implies lower ERPT. They propose an open economy dynamic general equilibrium model in which strategic complementarity in price setting plays a key role. Indeed, firm's pricing decisions do not only depend on its marginal costs, but also on the prices set by its competitors. This feature implies that it is optimal for a foreign exporter to vary its markup in response

to shocks that change the exchange rate, insulating import prices from exchange rate variations. Increased trade integration makes exporters more responsive to the prices of their competitors, leading to a change in pricing behavior that may contribute to the observed decline in the sensitivity of import prices to the exchange rate, lowering the pass-through to prices. Specifically, in their model, Gust, Leduc, and Vigfusson (2010) show that an exporter is encouraged to set a quite high and variable markup when its costs are lower than the other—foreign—firms, and a low and inelastic markup when its costs are high. To complement their theoretical model, Gust, Leduc, and Vigfusson (2010) provide empirical evidence linking the fall in pass-through to lower trade costs. Using industry specific measures of pass-through and trade costs, they show that industries in which the decrease in trade costs has been relatively large have also experienced quite important declines in pass-through.

As shown, the debate related to the theoretical impact of globalization on ERPT is far from being closed. This absence of clear-cut conclusions is accentuated by the fact that globalization encompasses various forms and meanings such as openness, competition, regionalization, localization, etc., as we will discuss further. Turning to an empirical viewpoint, the literature that explores the link between globalization and ERPT is very scarce, especially in the non-U.S. case. Our aim in this paper is to fill this gap by running an empirical analysis focusing on countries belonging to the eurozone. As import prices constitute a major transmission channel of changes in the euro on domestic prices and, in turn, inflation and output, analyzing ERPT is of crucial importance in the context of a monetary union. The same exchange rate change may affect eurozone countries differently, depending on their openness to trade degree. Accounting for such different responses of import prices to euro exchange rate changes is important for the conduct of the single monetary policy. It is also worthy of interest with regard to the impact of entering into the union and the success of protocols and processes calling for structural reforms in the EMU (European Monetary Union). Some previous studies have been done in the euro area context among which Schroder and Hufner (2002), Anderton (2003), Hahn (2003), Campa, Goldberg, and González-Mínguez (2005), Campa and González-Mínguez (2006), Faruqee (2006), Ben Cheikh and Rault (2016). In this paper, in addition to overcoming the drawback linked to the short time sample used in these studies (with the exception of Ben Cheikh and Rault (2016)), we go further than the existing literature in various ways.

First, instead of considering indifferently all countries of the euro area, we focus on three core economies, depending on their external exposure.<sup>1</sup> Specifically, we con-

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<sup>1</sup>In addition, it is worth mentioning that a relatively low dispersion of ERPT levels is expected in

sider Belgium, which presents the highest degree of trade openness among the core countries, France, which is characterized by the lowest one, and Germany, which is at an intermediate level corresponding to EMU aggregate openness degree.<sup>2</sup> Second, to provide a complete and robust picture, we consider various indicators of globalization: (i) an increase in the degree of trade openness, (ii) a higher intra-industry trade, (iii) a higher presence of Chinese imports over total imports,<sup>3</sup> (iv) lower import tariffs, and (v) higher intra-EU trade as an indicator for regional trade—which can be interpreted as a cost for outside countries but represents a main driver of globalization. Third, as the relevance of globalization in explaining the pass-through dynamics is difficult to assert when using aggregated prices—at it is the case in the bulk of the literature—we also rely on disaggregated data. Using good-level data based on the one-digit Standard International Trade Classification (SITC) enables us to compare ERPT coefficients across goods and should allow us to identify different strategies in the industries. Fourth, an important novelty of the paper is that it specifically accounts for intra-EU trade, i.e. for regional integration. In particular, a large volume of trade being carried inside the euro area, the import prices affecting domestic prices are only those which are not denominated in euro. We thus go further than the previous literature by controlling for such characteristic, allowing us to assess ERPT dynamics for extra-EU trade.

Relying on quarterly data over the 1992Q1-2016Q2 period—2000Q1-2016Q2 for disaggregated data—, our main findings can be summarized as follows. First, while incomplete ERPT is a well known result in the existing literature, this is not the case when intra-EU trade is excluded from the analysis. Indeed, we show that exchange rate changes tend to be mostly reflected in import prices at both aggregated and disaggregated levels, meaning that ERPT is not far from being complete. This finding calls into question previous results in studies on European economies that do not account for the large volume of intra-EU trade, and highlights the necessity of controlling for regional trade to derive reliable conclusions. Second, interacting exchange rate changes with globalization indicators shows the absence of clear link between openness and ERPT, except for Germany—a country which has experienced an important rise in its trade exposure leading to greater competition. Third,

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the euro area, due to the convergence process implied by the monetary union (see, e.g., Ben Cheikh and Rault (2016)).

<sup>2</sup>To provide some figures, the degree of openness to trade in 2015 amounts at 61.4% for France, 86% for Germany, and 164.2% for Belgium; the mean value for the European monetary union being equal to 85% (source: World Bank; trade is the sum of exports and imports of goods and services measured as a share of gross domestic product).

<sup>3</sup>This indicator based on China is used by Marazzi, Sheets, Vigfusson, Faust, Gagnon, Marquez, Martin, Reeve, and Rogers (2005) who show that Chinese booming exports to the United States play a role in explaining the low ERPT value in the U.S.

reasoning at the good level, ERPT is found to be high and complete in various sectors, but its degrees differ across countries. Fourth, while there is sparse evidence that globalization impacts the degree of ERPT at the sectoral level, higher trade openness and lower trade tariffs seem to increase ERPT in some sectors. Lastly, our findings show that, when significant, the effect of a rise in intra-EU trade is negative on ERPT in some sectors, particularly those producing manufactured goods and machinery and transport equipment. This result reflects the wish of domestic firms to maintain their market power and protect against foreign competition in these particular sectors.

This paper is organized as follows. Section 2 briefly describes our methodology. Section 3 presents the data and some stylized facts. Section 4 displays our estimation results, and Section 5 concludes the paper.

## 2 Methodology

The existing literature usually models exchange rate pass-through by considering variations of the following equation:

$$\Delta mp_t = \alpha + \sum_{j=1}^n \gamma_j \Delta mp_{t-j} + \rho \Delta y_t + \lambda \Delta mc_t^* + \theta \Delta e_t + \epsilon_t \quad (1)$$

where  $mp$  represents import prices,  $y$  is a local demand factor,  $mc^*$  stands for the exporter marginal cost (i.e., the foreign production costs),  $e$  is the nominal effective exchange rate,  $i$  denotes the industry and  $t$  refers to the period. Our primary concern in this equation is the pass-through elasticity which corresponds to the coefficient on the exchange rate change, namely  $\theta$ . The case  $\theta = 1$  refers to a complete ERPT, corresponding to a one-for-one pass-through changes in import prices. Incomplete ERPT occurs when  $\theta < 1$ , i.e., when exporters adjust their markup. Equation (1) is estimated at the aggregated (i.e., country) and product levels using, in the latter case, individual fixed effects. All the variables are expressed in logarithms.

To explore the global factors' dimension of pass-through, our empirical strategy consists in extending the benchmark ERPT equation as follows:

$$\Delta mp_t = \alpha + \beta_t + \sum_{j=1}^n \gamma_j \Delta mp_{t-j} + \rho \Delta y_t + \lambda \Delta mp_t^* + \theta \Delta e_t + \theta^C (\Delta e_t \times C_t) + C_t + \epsilon_t \quad (2)$$

where  $C$  is an indicator of trade integration: changes in trade openness, changes in intra-industry trade, changes in tariffs for a country's imports, changes in the

weight of China in a country  $i$ 's exports, and changes in intra-EU imports share. In Equation (2), we interpret a significant coefficient  $\theta^C$  as evidence that ERPT is affected by global factors.

## 3 Data

### 3.1 Time sample

The period covered in the present study depends on both the availability and the level of disaggregation of data. Indeed, exchange rate pass-through estimates in the literature are usually confronted with a trade-off between sectoral disaggregation level of data and period coverage (Gaulier, Lahrèche-Révil, and Méjean (2008)). Basically, estimates based on aggregated price data allow for a larger time span coverage. However, the use of aggregated price series limits the possibility to identify the structural determinants of the pass-through (to detect differences regarding price discrimination or product differentiation for instance). Working on disaggregated price data offers more information at the product or good level, but has a cost in terms of data period availability. In this paper, we rely on both, aggregated and disaggregated data for three core eurozone countries, namely Belgium, Germany and France over the period 1992Q1-2016Q2 in the case of aggregated data, and 2000Q1-2016Q2 for a lower level of disaggregation.

### 3.2 Variables

Regarding the measure of import prices at the aggregated level, we consider extra-EU<sup>4</sup> import unit value indexes taken from the Eurostat Comext database, defined as the ratio between the value of imported goods in monetary terms and the respective quantity of the goods for extra-EU countries. Turning to the disaggregated (i.e., good) level, import unit value indexes of seven sectors (panels) from the Standard International Trade Classification (SITC) industrial good-level data were obtained from the same source. Sub-sections (i.e., panel members) correspond to two-digit sectors or aggregations of them (see Table 11 in Appendix). One industry has been excluded from the analysis, namely mineral fuels, lubricants and related materials (SITC 3), due to the peculiar nature of the sector.<sup>5</sup>

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<sup>4</sup>Extra-EU refers to transactions with all the countries outside the EU, namely the rest of the world except the 28 EU member states.

<sup>5</sup>In particular, the industry evolution is more likely to be related to legal changes and natural factors rather than trade.



In Equation (1), both marginal costs and importer’s demand characteristics are highly difficult to evaluate since they are not directly observable, so the use of proxies is common in the literature. In our specification, in the spirit of Marazzi, Sheets, Vigfusson, Faust, Gagnon, Marquez, Martin, Reeve, and Rogers (2005) and Marazzi and Sheets (2007), we take the aggregated OECD foreign Producer Price Index (PPI) as the proxy for production costs. For the local demand factor, we use the GDP as it is usually done in the literature (see, e.g., Campa, Goldberg, and González-Mínguez (2005)). The exchange rate corresponds to the nominal effective exchange rate provided by the Bank of International Settlements (BIS), an increase in the index indicating a depreciation.

### 3.3 Indicators of globalization

Let us now describe our five indicators of globalization. First, at the aggregated and disaggregated levels, trade openness is defined as the sum of extra-EU exports and imports over GDP. Overall and disaggregated trade values are collected from the Comext database. Note that, according to our previous discussion (see Section 1), the sign of the ERPT coefficient can be positive or negative. Indeed, following Benigno and Faia (2016),  $\theta^C$  should be positive and significant if we expect that higher trade openness implies that there are more foreign firms competing in the destination market. In this case, globalization affects the dynamics of imported inflation through its effect on ERPT into import prices, the rise in the share of foreign products in the domestic market increasing the pass-through degree. However, in case of strategic complementarity in setting prices, a foreign exporter does not want its price to deviate too far from its competitors. Thus, the foreign exporter’s price becomes more responsive to the prices of its competitors as its markup increases. As a consequence, it is optimal for a firm to vary its markup more and its price less in response to an exchange rate change. Accordingly, we should observe a reduction of the pass-through of exchange-rate changes to import prices with higher trade integration ( $\theta^C$  should be negative and significant).

Second, we also evaluate how China’s presence in total imports may have affected the pricing decisions of exporters from other countries. We therefore consider China’s imports share over total imports as well as China’s share in each SITC sector (see Marazzi, Sheets, Vigfusson, Faust, Gagnon, Marquez, Martin, Reeve, and Rogers (2005)). Our third global indicator is a measure of intra-industry trade. Here, the underlying hypothesis is that increasing levels of intra-industry trade reflect higher product differentiation with respect to foreign competitors. Indeed, as shown by Caves (1998), product differentiation leads to increasing levels of intra-industry

trade among countries, providing opportunities to develop new market-niches. In order to test for this hypothesis, we employ the Grubel-Lloyd index of intra-industry trade  $IIT$  (see Lipsey (1976)), which is computed as follows:

$$IIT_t = 2 \times \frac{\min(M_t; X_t)}{(M_t + X_t)} \quad (3)$$

where  $M$  denotes extra-EU imports and  $X$  stands for extra EU-exports (of each SITC sector in the disaggregated analysis), in the considered country. The index ranges between zero (no intra-industry trade) and one (perfect intra-industry trade), and captures the level of product heterogeneity and trade complementarity between each sector-country pair and the trading partners. We interpret an increase in intra-industry trade as an adjustment to trade liberalization. Indeed, as suggested by Colantone, Coucke, and Sleuwaegen (2015), the  $IIT$  index is likely to grow following firms' strategic reactions to global integration, in terms of product differentiation and production off-shoring.<sup>6</sup>

Our fourth measure of globalization is based on trade tariffs at the aggregated and sectoral levels. Although tariffs represent only a fraction of overall trade costs, they remain an important underlying factor towards greater trade integration. With this respect, Gust, Leduc, and Vigfusson (2010) argue that, with lower costs, foreign exporters should reduce their prices and the home country's import share should rise. Due to the decrease of foreign exporters' prices relative to their competitors (i.e., the domestic firms), the formers can increase their markups and still gain market share. On the contrary, the prices for domestic goods augment relative to their competitors, and domestic firms have to cut their markups in reaction to stronger competition from abroad. Higher markups on foreign goods reinforce strategic complementarity and foreign exporters become more willing to vary their markups in response to cost shocks. Thus, according to Gust, Leduc, and Vigfusson (2010), a decline in trade costs should cause a fall in the pass-through (i.e.,  $\theta^C$  should be positive). Alternatively, we could argue that exporters who face high tariff rates will face a higher degree of local competition in the markets to which they export and hence will be more limited in passing exchange rate changes onto the prices that they charge. Reasoning this way, we could expect industries protected with higher tariff rates to have lower ERPT (i.e.,  $\theta^C$  should be negative). At the country level, data on import tariff rates for the European Union are retrieved from the UNCTAD Trade Analysis Information System (TRAINS). Data are annual and correspond to

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<sup>6</sup>For instance, Bernard, Jensen, and Schott (2006) present evidence that companies adjust to increasing import pressure by changing their product-mix towards higher value-added goods, characterized by higher export potential and lower intensity of cost-based foreign competition. Moreover, low value-added goods are increasingly imported, in particular from low-wage countries.

the mean effective applied tariff rate of the following non-agricultural and non-fuel products: manufactured goods, ores and metals, chemical products, machinery and transport equipment, and other manufactured goods. Next, we match each SITC sector and sub-sector, with data obtained from the Integrated Database of the World Trade Organization (WTO) at the Harmonized System (HS) 6-digit product. In particular, our measure of tariff corresponds to the average of Add Valorem Duties.<sup>7</sup>

To provide a complete picture, we consider a last measure of globalization reflecting intra-EU trade, which may be interpreted as a regional—i.e., EU-based—integration measure, representing a cost for the outside countries. We define this measure as the ratio of intra-EU imports over total imports. The underlying idea is as follows. Trade barriers having been removed and euro being adopted as a common currency in the euro area, there is a higher proportion of trade in the same currency and, in turn, a smaller share of “output” exposed to exchange-rate fluctuations. These characteristics should affect the way foreign firms pass exchange-rate shocks onto prices as they reduce the market power of exporters outside the eurozone.

### 3.4 Descriptive statistics

Tables 1 and 2 provide some descriptive statistics referring to our five different globalization indicators and their growth over the period under study. At the country level (Table 1), Belgium is the country displaying the highest degree of trade openness. However, the level of trade exposure is increasing everywhere, particularly in Germany in addition to Belgium. France is the less opened economy and is the country which exhibits the lowest trade exposure growth. At the industry level (Table 2), openness is relatively higher for chemicals and related products (SITC 5), machinery and transport equipment (SITC 7) and miscellaneous manufactured articles (SITC 8), and it has specially increased for animal and vegetable oils (SITC 4) in France and Germany and miscellaneous manufactured articles (SITC 8) in all countries.

Looking at the figures in Table 2 another trend seems to emerge: Chinese imports account for about 35 percent in miscellaneous manufactured articles and, while being much lower in other sectors such as chemicals, they have been increasing over time in all panels. This is particularly the case in machinery, even though the average tariff rate increased slightly over the period. Intra-industry trade, in turn, is very heterogeneous among the different sectors in the three countries but, as it is known in

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<sup>7</sup>We use the applied tariff which corresponds to the tariff that is actually charged on an import. The corresponding matchings are available upon request from the authors.

the literature, it tends to be higher for manufactured goods than for raw materials or primary goods (see, e.g., Deese (2016)). Finally, it is interesting to note that intra-EU imports represent more than 70 per cent in several sectors. However, regional trade has decreased in sectors such as manufacturing or chemicals (except in Germany).

Table 1: Descriptive statistics on globalization and regional indicators at the country level

Country/Panel	Trade openness		Extra-EU trade				Tariffs		Total trade	
	Level	Growth	China's share Level	China's share Growth	IIT Level	IIT Growth	Level	Growth	Intra-EU imports Level	Intra-EU imports Growth
<b>Belgium</b>	0.480	3.310	0.087	4.905	0.953	0.266	2.183	-1.017	0.682	-0.634
<b>France</b>	0.115	2.071	0.088	7.047	0.663	1.800	2.183	-1.017	0.650	-0.111
<b>Germany</b>	0.267	2.846	0.100	5.585	0.897	-0.615	2.183	-1.017	0.539	-0.259

Notes: This table reports the average values of the globalization indicators over the considered period. Statistics are based on extra-UE trade (i.e., after having removed intra-EU trade) except in the case of intra-EU imports' share.

## 4 Results

Let us first consider the estimation of our baseline Equation (1). The corresponding results are presented in Table 3. As shown, the pass-through estimates present the expected positive and significant sign: an increase in the nominal exchange rate translates into a depreciation of the currency and should normally be followed by a rise in prices. Moreover, ERPT is higher than 0.9 in Belgium and France, meaning that it is not far from being complete. In other words, there is almost a one-to-one pass-through changes in import prices. For the sake of completeness, Table 3 also displays the results regarding estimation of Equation (1) (i) when a dummy variable for the introduction of the euro is included,<sup>8</sup> and (ii) if we restrict the sample size to the 2002Q1-2016Q4 period. As shown, while the dummy variable is non-significant except for Germany, ERPT degree has strongly increased in all countries after the adoption of the common currency, in line with the results of Benigno and Faia (2016). With regard to the statistics displayed in Tables 1 and 2, this rise in ERPT degree may be partly explained by the reduction in intra-EU trade.

These findings highlight the importance, and even the necessity, of controlling for intra-EU trade to correctly assess the degree of ERPT. To further illustrate and

<sup>8</sup>Specifically, Equation (1) is written as follows:

$$\Delta mp_t = \alpha + \sum_{j=1}^n \gamma_j \Delta mp_{t-j} + \rho \Delta y_t + \lambda \Delta mc_t^* + \theta \Delta e_t + \delta DUM_t + \epsilon_t \quad (4)$$

where  $DUM_t$  is the dummy variable that takes the value of 1 for 2002Q1 and all subsequent periods, zero otherwise.

for comparative purposes, Table 12 in Appendix shows the estimation results when intra-EU trade is not controlled for (i.e., when total trade is considered). These results confirm previous findings of the literature regarding the incompleteness of ERPT (see Engel (2002), Campa and Goldberg (2005), Marazzi and Sheets (2007), Bouakez and Rebei (2008) and Gust, Leduc, and Vigfusson (2010)). ERPT is even found to be non significant in France. Clearly, excluding intra-EU trade is thus an imperative to correctly evaluate the exchange-rate pass-through in European countries: not discarding intra-EU trade when assessing the degree of ERPT to import prices strongly biases the results in favor of incomplete pass-through.

#### 4.1 Accounting for globalization

To assess the role of globalization at the country level, Table 4 reports the estimation results of Equation (2). We consider the five afore mentioned indicators in favor of globalization, namely: (i) an increase in the degree of trade openness, (ii) a higher intra-industry trade, (iii) a higher presence of Chinese imports over total imports, (iv) lower import tariffs, and (v) higher intra-EU trade as a regional globalization measure.

As shown, the interactive effect between exchange rate changes and globalization is mostly non significant. This means that an increase in product differentiation with respect to foreign competitors, in the share of products from China in total imports and in the share of intra-UE imports, as well as a decline in import tariffs do not contribute to explain the ERPT to import prices, at least at the aggregate level. The sole significant interactive terms are obtained when considering growth in trade openness and intra-industry trade for Germany and a higher presence of Chinese imports over total imports in France, suggesting that globalization tends to slightly increase the ERPT degree. Regarding Germany, these findings can be related to the fact that German economy has known an important rise in trade openness over the period under study, leading to greater competition. In line with the argument developed by Benigno and Faia (2016), this growing competition due to the increase in the share of foreign products pushes up the degree of ERPT. In other words, there is slight evidence that the impact of firms' entry on pass-through outweighs the effect of markup adjustments at the intensive margin.

While overall evidence regarding the pass-through effect of global factors is quite weak, it is worth noticing that their impact can operate through other channels. For instance, as recalled by Marazzi and Sheets (2007), pricing decisions of exporters from other countries may have been affected by the efforts made to remain

competitive against China. Chinese economy has also proven its high capacity to win market share, making credible the threat of its potential competition and constraining other exporters from passing through exchange rate shocks. In addition and at a more general level, if there is heterogeneity prevailing at the industry level, results based on aggregated import prices present aggregation bias, suggesting the importance of assessing ERPT degree at the sectoral level with disaggregated data.

Table 2: Descriptive statistics on globalization and regional indicators at the industry level. Period averages

	Extra-EU trade								Total trade	
	Trade openness		China's share		IIT		Trade tariffs		Intra-EU imports	
	Level	Growth	Level	Growth	Level	Growth	Level	Growth	Level	Growth
<b>Belgium</b>										
SITC 0-1	0.004	2.244	0.028	2.400	0.519	1.331	9.780	-0.900	0.791	-0.189
SITC 2	0.002	-0.683	0.045	5.133	0.491	1.749	2.483	-0.166	0.585	-0.324
SITC 4	0.000	-3.104	n.a	n.a	0.742	1.980	5.446	-0.328	0.848	1.540
SITC 5	0.014	3.120	0.064	6.990	0.795	-0.474	4.638	-0.214	0.734	-1.039
SITC 6	0.012	-0.284	0.202	8.214	0.771	-0.176	2.697	-1.717	0.673	-1.267
SITC 7	0.011	-0.666	0.155	9.920	0.747	-0.638	2.622	0.483	0.679	-0.735
SITC 8	0.014	2.882	0.343	3.157	0.483	1.671	3.787	0.295	0.481	-1.582
<b>France</b>										
SITC 0-1	0.001	1.171	0.005	0.889	0.432	0.225	9.780	-0.900	0.810	0.228
SITC 2	0.000	-1.159	0.046	4.000	0.629	0.870	2.483	-0.166	0.594	0.197
SITC 4	0.000	3.895	n.a	n.a	0.587	-0.874	5.446	-0.328	0.742	-0.772
SITC 5	0.003	1.151	0.062	5.927	0.648	-1.421	4.638	-0.214	0.735	-0.172
SITC 6	0.001	-0.848	0.193	8.522	0.723	0.692	2.697	-1.717	0.813	-0.116
SITC 7	0.006	-2.177	0.169	10.805	0.730	-0.246	2.622	0.483	0.723	0.222
SITC 8	0.007	3.342	0.386	3.201	0.383	2.035	3.787	0.295	0.678	-0.033
<b>Germany</b>										
SITC 0-1	0.001	2.719	0.055	3.797	0.563	1.119	9.780	-0.900	0.763	0.273
SITC 2	0.000	-0.064	0.106	0.351	0.646	2.013	2.483	-0.166	0.663	0.921
SITC 4	0.000	6.708	n.a	n.a	0.366	0.260	5.446	-0.328	0.740	-0.132
SITC 5	0.003	3.129	0.087	5.628	0.614	-0.274	4.029	-0.290	0.757	0.261
SITC 6	0.003	0.746	0.185	7.165	0.779	-0.275	2.697	-1.717	0.695	-0.099
SITC 7	0.003	3.129	0.087	5.629	0.614	-0.274	2.622	0.483	0.757	0.261
SITC 8	0.006	2.550	0.350	3.125	0.604	0.061	3.787	0.295	0.487	0.593

Notes: This table reports the average values of the globalization indicators at the industry level over the considered period. Statistics are based on extra-EU trade (i.e., after having removed intra-EU trade) except in the case of intra-EU imports' share. SITC 0 and 1: Food, beverages and tobacco, SITC 2: Crude materials, inedible, except fuels, SITC 4: Animal and vegetable oils, fats and waxes, SITC 5: Chemicals and related products, SITC 6: Manufactured goods, SITC 7: Machinery and transport equipment, SITC 8: Miscellaneous manufactured articles.

Table 3: ERPT coefficients at the country level. Extra-EU trade

	<b>1992Q1-2016Q4</b>		<b>After 2002Q1</b>
	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff ( <i>t</i> -stat)
<b>Belgium</b>			
$\theta$	0.931 (2.76)	0.883 (2.61)	1.397 (2.76)
dummy Euro		-1.608 (-1.03)	
<b>France</b>			
$\theta$	0.932 (2.81)	0.961 (2.90)	1.287 (2.90)
dummy Euro		1.054 (1.13)	
<b>Germany</b>			
$\theta$	0.698 (3.85)	0.763 (3.97)	1.192 (5.16)
dummy Euro		2.01 (1.14)	

Notes: This table reports the estimated ERPT coefficients from Equation (1). Corresponding *t*-statistics are given between parentheses. Estimation based on extra-UE trade (i.e., after having removed intra-EU trade). Dummy euro is a dummy variable that takes the value of 1 for 2002Q1 and all subsequent periods, zero otherwise.



Table 4: Global factors and ERPT coefficients at the country level

	<b>Growth in trade openness</b>		<b>Growth in China's imports share</b>		<b>Growth in intra-industry trade</b>		<b>Growth in tariffs</b>		<b>Growth in intra-EU imports share</b>	
	$\theta$	$\theta^C$	$\theta$	$\theta^C$	$\theta$	$\theta^C$	$\theta$	$\theta^C$	$\theta$	$\theta^C$
	Coeff. (t-stat)	Coeff. (t-stat)	Coeff. (t-stat)	Coeff. (t-stat)	Coeff. (t-stat)	Coeff. (t-stat)	Coeff. (t-stat)	Coeff. (t-stat)	Coeff. (t-stat)	Coeff. (t-stat)
<b>Belgium</b>	1.683 (3.43)	-0.006 (-0.19)	0.869 (2.32)	0.011 (0.36)	1.556 (3.73)	-0.036 (-0.33)	0.890 (2.52)	-0.025 (-1.76)	0.858 (2.12)	0.005 (0.05)
<b>France</b>	0.200 (0.47)	0.030 (0.97)	0.871 (1.87)	0.072 (2.05)	1.385 (3.64)	-0.094 (-1.70)	1.672 (3.82)	0.011 (0.62)	0.566 (1.67)	-0.087 (-0.74)
<b>Germany</b>	0.154 (0.79)	0.035 (2.01)	0.750 (3.29)	-0.004 (-0.21)	0.756 (4.25)	0.130 (2.47)	0.879 (4.24)	0.016 (1.78)	0.529 (2.74)	-0.43 (-0.02)

Notes: This table reports the estimated ERPT coefficients from Equation (2). Corresponding  $t$ -statistics are given between parentheses. Estimation based on extra-UE trade (i.e., after having removed intra-EU trade).

## 4.2 Using disaggregated data: accounting for the good level

To complement our previous country-level results, let us now estimate ERPT into import prices at a disaggregated level, using the two-digit level of disaggregation in the SITC classification. Analyzing ERPT at the good level allows us to account for the fact that the shift in the composition of imports towards goods whose prices are less sensitive to exchange rate changes has contributed to the “seemingly” pass-through decline. The corresponding results are reported in Table 5.<sup>9</sup>

As shown, ERPT is found to be quite high or even complete in most sectors. These findings again illustrate the importance of controlling for intra-EU trade in assessing the effect of exchange rate changes to import prices.<sup>10</sup> However, the estimates strongly vary depending on the type of goods. The highest ERPT coefficients are generally obtained for goods belonging to SITC 8, SITC 7 and SITC 2 which are the sectors the most commodity-intensive. On the whole, the exchange rate effect on the prices of imported goods comes principally through its indirect effect on commodity prices: in commodity-intensive sectors, foreign producers have strong market power and face very weak domestic competition, and, consequently, the world price passed on when the exchange rate fluctuates. The declining share of commodity-intensive goods for which ERPT is higher than for other goods, may thus explain the declining pass-through reported in several studies (see, e.g. López-Villavicencio and Mignon (2016) and the references therein). For some industries, such as those concerned with manufactured goods (SITC 6), the pass-through strongly differs between countries—the value of ERPT degree for Belgium being about two times that of France.<sup>11</sup> This can be explained by the fact that these industries are more oriented towards product differentiation, leading to distinct ERPT degrees in different countries.

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<sup>9</sup>Note that at the disaggregated level we use panel data techniques. The equations are then estimated by the GMM one-step estimator for each SITC sector and the panel members are the divisions in each Section.

<sup>10</sup>Indeed, working with overall unit value indices at a disaggregated level for the euro area countries, Campa, Goldberg, and González-Mínguez (2005) find a ERPT rarely higher than 60-70 per cent.

<sup>11</sup>It is worth mentioning that the share of manufactured goods ranks at the first place in the import structure of Belgium (in 2015, source: Eurostat), highlighting the fact that a link may exist between ERPT degree and the structure of imports of the considered countries. This hypothesis is also supported by the fact that for Germany and France, high ERPT degrees are observed for industries belonging to SITC 8 and 7, which also play a key role in the import structure of these two countries.

Table 5: ERPT coefficients at the good level (SITC classification)

Country	SITC 0&1	SITC 2	SITC 4	SITC 5	SITC 6	SITC 7	SITC 8
	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)
<b>Belgium</b>	0.989 (6.49)	1.575 (5.92)	0.934 (3.12)	1.342 (5.03)	1.326 (5.52)	1.366 (9.25)	2.098 (7.35)
J-stat	0.146	0.478	0.815	0.278	0.994	0.899	0.162
AR(2)	0.312	0.773	0.913	0.663	0.349	0.343	0.062
No.obs.	684	513	171	456	513	497	456
<b>France</b>	0.711 (10.5)	0.712 (8.20)	1.021 (3.69)	0.654 (4.79)	0.632 (12.8)	0.873 (7.49)	1.413 (16.40)
J-test	0.429	0.899	0.215	0.258	0.995	0.789	0.300
AR(2)	0.574	0.915	0.417	0.246	0.184	0.238	0.074
No. obs.	684	513	171	456	513	513	399
<b>Germany</b>	0.702 (5.85)	0.783 (5.55)	0.655 (3.19)	0.677 (4.16)	0.491 (6.01)	0.904 (6.78)	1.233 (8.85)
J-test	0.791	0.357	0.998	0.296	0.900	0.700	0.739
AR(2)	0.706	0.383	0.093	0.926	0.230	0.046	0.944
No. obs.	684	513	171	456	513	513	456

Notes: (a) This table reports the estimated ERPT coefficients from Equation (1), (b) Corresponding *t*-statistics are given between parentheses, (c) Estimation based on extra-UE trade (i.e., after having removed intra-EU trade), (d) SITC 0 and 1: Food, beverages and tobacco, SITC 2: Crude materials, inedible, except fuels, SITC 4: Animal and vegetable oils, fats and waxes, SITC 5: Chemicals and related products, SITC 6: Manufactured goods, SITC 7: Machinery and transport equipment, SITC 8: Miscellaneous manufactured articles, (e) The null hypothesis of the J-test is the validity of instruments, (f) The null hypothesis of the AR(2) test is the absence of serial autocorrelation of order 2.

### 4.3 Accounting for globalization at the good level

Tables 6 to 10 display the estimation results at the disaggregated level of Equation (2). As shown, there is no clear-cut evidence regarding how global factors affect the way foreign exporters pass-through increasing costs to their prices. Indeed, when significant, the interactive term mostly indicates that higher trade openness or lower tariffs increase the ERPT in some cases. However, higher intra-industry trade and, above all, more regional trade reduce the ERPT. Chinese import share, in turn, seem to play no major role on the pricing decisions of foreign exporters.

More in detail, regarding trade openness, the interactive term is positive and significant for goods belonging to SITC 2 (crude materials, inedible, except fuels) for all the countries, SITC 4 (animal and vegetable oils) except in France, and SITC 7 (machinery and transport equipment) for France. In those cases, greater competi-

tion is thus associated with higher ERPT, in line with the arguments developed by Dornbusch (1987) and Benigno and Faia (2016).

Turning to intra-industry trade, when significant the associated coefficient is mostly negative. This means that for the concerned sectors, higher intra-industry trade tends to lower ERPT. This result is consistent with the fact that for sectors characterized by high levels of intra-industry trade, firms react in terms of product differentiation, leading to lower ERPT. A typical example is given by the German case for which machinery and transport equipment sector plays a central role worldwide in the sense that the negative sign reflects the aim of Germany to preserve its market shares.

Our findings also illustrate that Chinese firms' market penetration has not caused a structural change in ERPT, the interactive coefficient being rarely significant, except in some special cases such as manufactured goods and miscellaneous manufactures in France and Germany which correspond to sectors in which China is highly competitive.<sup>12</sup> This means that an increase in the share of China tends to weaken ERPT, reflecting a threat from competition with China in these sectors. Those findings may reflect the wish of domestic firms to preserve their market power and protect against foreign competition in these particular sectors.

However, as an illustration that globalization can act in different ways and has many sides, note the effect of trade tariffs in manufacturing goods (SITC 6): reducing import tariffs clearly increases the ERPT in all the three countries. Contrary to the complementarity hypothesis, what seems to be happening is that exporters who face low tariff rates may also face a low degree of local competition in the markets to which they export and hence will be less limited in passing exchange rate changes onto the prices that they charge. Note that this is also the case in crude materials, inedible, except fuels (SITC 2).

Finally, even though the effects of globalization in the ERPT are not clear-cut, regional trade decreases ERPT to import prices in a more generalized way. Indeed, when significant, the coefficient of the interaction term is always negative, meaning that a higher presence of intra-EU imports in all sectors but SITC 5 tends to lowering ERPT.

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<sup>12</sup>It is worth mentioning that the manufactured goods sector plays a key role in the Chinese economy since (i) it contributes, with the construction sector, nearly half of China's GDP, and (ii) it is highly competitive and export-oriented.

Table 6: ERPT and growth in trade openness at the good level

SITC	Belgium		France		Germany	
	$\theta$	$\theta^C$	$\theta$	$\theta^C$	$\theta$	$\theta^C$
	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)
<b>SITC 0 &amp; 1</b>	0.931 (6.52)	0.008 (1.62)	0.674 (8.20)	-0.009 (-2.51)	0.625 (5.93)	0.006 (1.24)
J-stat	0.134		0.394		0.062	
AR(2)	0.643		0.333		0.803	
<b>SITC 2</b>	1.471 (5.85)	0.008 (2.10)	0.561 (7.08)	0.012 (4.56)	0.669 (5.24)	0.010 (2.70)
J-stat	0.589		0.998		0.302	
AR(2)	0.476		0.549		0.451	
<b>SITC 4</b>	1.603 (4.13)	0.029 (4.73)	0.542 (9.69)	-0.005 (-0.96)	0.994 (4.52)	0.020 (4.71)
J-stat	1.00		0.998		0.988	
AR(2)	0.461		0.243		0.255	
<b>SITC 5</b>	1.261 (3.94)	-0.005 (-0.48)	0.596 (4.53)	0.008 (1.20)	0.785 (9.26)	-0.023 (-2.05)
J-stat	0.325		0.270		0.379	
AR(2)	0.647		0.287		0.476	
<b>SITC 6</b>	1.252 (6.39)	-0.009 (-1.30)	0.516 (5.10)	0.001 (0.19)	0.446 (4.51)	0.002 (0.45)
J-stat	0.995		0.378		0.818	
AR(2)	0.424		0.212		0.096	
<b>SITC 7</b>	1.355 (8.95)	0.005 (0.86)	0.797 (8.16)	0.015 (1.99)	0.764 (6.19)	0.005 (0.99)
J-stat	0.685		0.723		0.608	
AR(2)	0.316		0.240		0.061	
<b>SITC 8</b>	1.853 (5.53)	-0.018 (-1.74)	1.262 (11.60)	-0.012 (-1.88)	1.265 (7.28)	-0.005 (-0.54)
J-stat	0.635		0.998		0.972	
AR(2)	0.190		0.087		0.350	

Notes: This table reports the estimated ERPT coefficients from Equation (2). Corresponding *t*-statistics are given between parentheses. Estimation based on extra-UE trade (i.e., after having removed intra-EU trade).

Table 7: ERPT and growth in intra-industry trade at the good level

SITC	Belgium		France		Germany	
	$\theta$	$\theta^C$	$\theta$	$\theta^C$	$\theta$	$\theta^C$
	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)
<b>SITC 0 &amp; 1</b>	0.983 (6.34)	-0.009 (-2.29)	0.713 (10.01)	0.002 (0.58)	0.703 (6.06)	-0.002 (-0.56)
J-stat	0.154		0.420		0.065	
AR(2)	0.287		0.584		0.726	
<b>SITC 2</b>	1.700 (6.77)	0.001 (0.31)	0.727 (8.47)	-0.007 (-2.56)	0.798 (5.18)	-0.006 (-0.89)
J-stat	0.516		0.899		0.338	
AR(2)	0.984		0.964		0.353	
<b>SITC 4</b>	1.248 (4.17)	-0.012 (-2.56)	0.651 (8.24)	0.016 (9.63)	0.835 (3.57)	0.004 (0.83)
J-stat	0.999		0.989		0.999	
AR(2)	0.398		0.411		0.302	
<b>SITC 5</b>	1.432 (6.67)	-0.029 (-4.68)	0.675 (5.96)	0.007 (1.26)	0.662 (4.61)	0.004 (1.76)
J-stat	0.375		0.433		0.357	
AR(2)	0.840		0.642		0.857	
<b>SITC 6</b>	1.331 (5.72)	0.009 (1.33)	0.623 (8.42)	-0.004 (-1.34)	0.516 (8.42)	0.001 (0.09)
J-stat	0.992		0.354		0.835	
AR(2)	0.299		0.229		0.145	
<b>SITC 7</b>	1.379 (9.18)	0.007 (1.69)	0.769 (6.45)	0.006 (0.84)	0.893 (6.88)	-0.027 (-3.64)
J-stat	0.999		0.495		0.752	
AR(2)	0.353		0.245		0.075	
<b>SITC 8</b>	1.900 (5.72)	-0.006 (-2.65)	1.289 (12.50)	-0.003 (-0.96)	1.291 (7.26)	-0.007 (-0.83)
J-stat	0.537		0.994		0.968	
AR(2)	0.190		0.069		0.414	

Notes: This table reports the estimated ERPT coefficients from Equation (2). Corresponding *t*-statistics are given between parentheses. Estimation based on extra-UE trade (i.e., after having removed intra-EU trade).

Table 8: ERPT and growth in China's imports at the good level

SITC	Belgium		France		Germany	
	$\theta$	$\theta^C$	$\theta$	$\theta^C$	$\theta$	$\theta^C$
	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)
<b>SITC 0 &amp; 1</b>	1.125 (10.3)	-0.003 (-2.56)	0.718 (12.5)	0.006 (1.80)	0.719 (8.01)	0.003 (1.49)
J-stat	0.780		0.290		0.744	
AR(2)	0.826		0.242		0.134	
<b>SITC 2</b>	1.875 (11.2)	-0.001 (-0.24)	0.679 (6.27)	-0.001 (-0.65)	0.574 (6.55)	-0.004 (-1.39)
J-stat	0.998		0.091		0.537	
AR(2)	0.432		0.516		0.245	
<b>SITC 5</b>	1.579 (6.03)	0.002 (0.91)	0.839 (5.73)	-0.002 (-1.36)	0.846 (9.95)	0.000 (-0.25)
J-stat	0.912		0.250		0.985	
AR(2)	0.757		0.390		0.183	
<b>SITC 6</b>	1.411 (7.45)	-0.002 (-0.17)	0.663 (10.2)	-0.007 (-2.90)	0.525 (6.52)	-0.005 (-1.42)
J-stat	0.988		0.540		0.906	
AR(2)	0.059		0.199		0.065	
<b>SITC 7</b>	1.202 (8.50)	0.007 (3.87)	0.894 (8.31)	-0.002 (-1.49)	0.928 (6.63)	-0.003 (-1.51)
J-stat	0.151		0.812		0.989	
AR(2)	0.100		0.224		0.140	
<b>SITC 8</b>	1.919 (5.95)	-0.007 (-0.54)	1.327 (12.70)	-0.011 (-1.85)	1.367 (7.74)	-0.010 (-2.36)
J-stat	0.325		0.995		0.974	
AR(2)	0.042		0.041		0.713	

Notes: This table reports the estimated ERPT coefficients from Equation (2). Corresponding *t*-statistics are given between parentheses. Estimation based on extra-UE trade (i.e., after having removed intra-EU trade).

Table 9: ERPT and growth in import tariffs at the good level

SITC	Belgium		France		Germany	
	$\theta$	$\theta^C$	$\theta$	$\theta^C$	$\theta$	$\theta^C$
	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)
<b>SITC 0 &amp; 1</b>	0.993 (5.62)	-0.047 (-2.12)	0.737 (9.29)	-0.001 (-0.07)	0.664 (5.11)	-0.041 (-1.55)
J-stat	0.623		0.880		0.548	
AR(2)	0.600		0.440		0.975	
<b>SITC 2</b>	1.375 (3.73)	-0.099 (-3.95)	0.688 (5.30)	-0.055 (-2.35)	0.836 (3.90)	-0.104 (-2.10)
J-stat	0.999		0.989		0.998	
AR(2)	0.510		0.243		0.956	
<b>SITC 4</b>	0.706 (2.36)	-0.353 (-1.23)	1.242 (5.88)	0.172 (1.96)	0.556 (2.67)	0.003 (0.01)
J-stat	0.998		0.944		0.999	
AR(2)	0.685		0.579		0.093	
<b>SITC 5</b>	1.363 (5.21)	0.001 (0.54)	0.637 (4.48)	0.000 (-0.20)	0.719 (5.87)	0.001 (2.07)
J-stat	0.309		0.238		0.284	
AR(2)	0.617		0.248		0.744	
<b>SITC 6</b>	1.517 (6.12)	-0.126 (-4.54)	0.657 (9.75)	-0.010 (-3.75)	0.529 (7.42)	-0.010 (-3.45)
J-stat	0.806		0.989		0.990	
AR(2)	0.784		0.582		0.134	
<b>SITC 7</b>	1.417 (6.80)	0.013 (0.65)	0.905 (9.83)	-0.090 (-1.55)	0.998 (9.07)	-0.004 (-0.05)
J-stat	0.681		0.996		0.993	
AR(2)	0.335		0.245		0.088	
<b>SITC 8</b>	2.124 (7.20)	-0.081 (-1.22)	1.415 (9.48)	-0.053 (-1.43)	1.256 (8.62)	-0.033 (-1.06)
J-stat	0.213		0.909		0.783	
AR(2)	0.433		0.055		0.996	

Notes: This table reports the estimated ERPT coefficients from Equation (2). Corresponding *t*-statistics are given between parentheses. Estimation based on extra-UE trade (i.e., after having removed intra-EU trade).



Table 10: ERPT and growth in intra-EU trade at the good level

SITC	Belgium		France		Germany	
	$\theta$ Coeff. ( <i>t</i> -stat)	$\theta^C$ Coeff. ( <i>t</i> -stat)	$\theta$ Coeff. ( <i>t</i> -stat)	$\theta^C$ Coeff. ( <i>t</i> -stat)	$\theta$ Coeff. ( <i>t</i> -stat)	$\theta^C$ Coeff. ( <i>t</i> -stat)
<b>SITC 0 &amp; 1</b>	1.057 (7.54)	-0.020 (-2.24)	0.623 (11.4)	-0.422 (-2.85)	0.596 (5.46)	-0.022 (-1.96)
J-stat	0.635		0.973		0.236	
AR(2)	0.239		0.277		0.051	
<b>SITC 2</b>	1.596 (5.62)	-0.016 (-3.70)	0.661 (7.84)	-0.008 (-1.22)	0.790 (6.10)	-0.009 (-0.31)
J-stat	0.995		0.685		0.358	
AR(2)	0.793		0.768		0.702	
<b>SITC 4</b>	1.764 (3.76)	-0.113 (-3.68)	0.605 (5.11)	0.023 (1.19)	0.850 (5.93)	0.006 (0.29)
J-stat	0.989		0.999		1.000	
AR(2)	0.264		0.348		0.220	
<b>SITC 5</b>	1.372 (4.63)	0.028 (1.02)	0.640 (3.61)	-0.009 (-0.81)	0.685 (5.42)	0.013 (0.96)
J-stat	0.291		0.999		0.310	
AR(2)	0.837		0.227		0.982	
<b>SITC 6</b>	1.324 (6.18)	-0.002 (-0.17)	0.555 (11.40)	-0.111 (-2.78)	0.563 (7.11)	-0.014 (-2.38)
J-stat	0.992		0.310		0.851	
AR(2)	0.777		0.215		0.058	
<b>SITC 7</b>	1.355 (8.99)	-0.007 (-2.55)	0.822 (7.59)	-0.044 (-13.20)	0.875 (6.99)	0.020 (1.30)
J-stat	0.673		0.837		0.614	
AR(2)	0.350		0.209		0.058	
<b>SITC 8</b>	1.879 (3.80)	0.020 (1.73)	1.362 (12.00)	-0.049 (-2.28)	1.214 (6.98)	0.014 (0.88)
J-stat	0.999		0.098		0.999	
AR(2)	0.068		0.044		0.048	

Notes: This table reports the estimated ERPT coefficients from Equation (2). Corresponding *t*-statistics are given between parentheses.

## 5 Conclusion

Assessing the degree of exchange rate pass-through (ERPT) into import prices in eurozone countries is worthy of investigation. Indeed, import prices being a key channel through which exchange rate changes influence domestic prices and, in turn, inflation and output, evaluating the degree of ERPT is a key issue within the context of a monetary union. The same variation in the euro exchange rate change may affect eurozone countries differently, depending on their openness to trade degree. We tackle this issue in the present paper by analyzing ERPT into import prices for three core eurozone countries, namely Belgium, France and Germany, which are characterized by various openness degrees. With protectionism on the rise the question becomes even more relevant.

Relying on a battery of indicators, our results show that globalization plays a limited role in explaining ERPT at the aggregated, country level. The main noticeable exception is Germany for which higher trade openness and intra-industry trade push up the degree of ERPT. Germany has experienced an important rise in trade openness over the period under study, leading to greater competition coming from an increasing share of foreign products in the market and, in turn, raising ERPT. At the disaggregated, sectoral level ERPT degrees differ across countries and there is overall sparse evidence that globalization impacts the pass-through. However, increased globalization apprehended through a rise in the degree of trade openness and a reduction in trade tariffs results in higher ERPT in some sectors. Turning to the “Chinese effect”, it is very limited but, when significant, it has the expected sign: a rise in the share of China tends to weaken ERPT, illustrating a threat from competition with this country in the concerned sectors. Overall, even though the effects of globalization on ERPT are quite sparse, we show that regional trade decreases the degree of exchange-rate pass-through in a more generalized way.

Most importantly, our paper puts forward the importance, and even the necessity, to control for intra-EU trade when assessing ERPT into import prices in the case of eurozone countries. Specifically, we show that while ERPT is generally found to be incomplete in the literature, this conclusion is strongly called into question when intra-EU trade is accounted for. Indeed, we find evidence that ERPT into import prices dramatically increases when considering only extra-EU trade, at both the country and the good levels. In most cases, ERPT is close to be complete as exchange rate changes tend to be fully reflected in import prices. In this sense, incompleteness generally observed in the literature is in appearance only and not at play for eurozone countries when intra-EU trade is controlled for.

On the whole, our results show that ERPT into import prices is significant and complete in numerous sectors, meaning that exchange rate changes still exert very important pressure on domestic prices in the considered eurozone economies. In addition, the responses of import prices to euro exchange rate variations differ across countries and sectors, a characteristic which has to be taken into account for the conduct of the single monetary policy.

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## 6 Appendix

Table 11: SITC classification

Section (Panel) and Division (Panel members)
<b>0. Food and live animals</b>
00 - Live animals
01 - Meat and meat preparations
02 - Dairy products and birds' eggs
03 - Fish (not marine mammals), crustaceans, etc.
04 - Cereals and cereal preparations
05 - Vegetables and fruit
06 - Sugars, sugar preparations and honey
07 - Coffee, tea, cocoa, spices, and manufactures thereof
08 - Feeding stuff for animals (not including unmilled cereals)
09 - Miscellaneous edible products and preparations
<b>1. Beverages and tobacco</b>
11 - Beverages
12 - Tobacco and tobacco manufactures
<b>2. Crude materials, inedible, except fuels</b>
21 - Hides, skins and furskins, raw
22 - Oil-seeds and oleaginous fruits
23 - Crude rubber (including synthetic and reclaimed)
24 - Cork and wood
25 - Pulp and waste paper
26 - Textile fibres
27 - Crude fertilizers and crude minerals
28 - Metalliferous ores and metal scrap
29 - Crude animal and vegetable materials, n.e.s.
<b>4 - Animal and vegetable oils, fats and waxes</b>
41 - Animal oils and fats
42 - Fixed vegetable fats and oils, crude, refined or fractionated
43 - Animal or vegetable fats and oils, processed, etc
<b>5 - Chemicals and related products, n.e.s.</b>
51 - Organic chemicals
52 - Inorganic chemicals
53 - Dyeing, tanning and colouring materials
54 - Medicinal and pharmaceutical products
55 - Essential oils, etc
56 - Fertilizers
57 - Plastics in primary forms
58 - Plastics in non-primary forms
59 - Chemical materials and products, n.e.s.
<b>6 - Manufactured goods classified chiefly by material</b>
61 - Leather, leather manufactures, n.e.s., and dressed furskins
62 - Rubber manufactures, n.e.s.
63 - Cork and wood manufactures (excluding furniture)
64 - Paper, paperboard and articles of paper pulp, of paper or of paperboard
65 - Textile yarn, fabrics, made-up articles, n.e.s., and related products
66 - Non-metallic mineral manufactures, n.e.s.
67 - Iron and steel
68 - Non-ferrous metals
69 - Manufactures of metals, n.e.s.
<b>7 - Machinery and transport equipment</b>
71 - Power-generating machinery and equipment
72 - Machinery specialized for particular industries
73 - Metalworking machinery
74 - General industrial machinery and equipment
75 - Office machines and automatic data-processing machines
76 - Telecommunications and sound-recording and reproducing apparatus and equipment
77 - Electrical machinery, apparatus and appliances, n.e.s.
78 - Road vehicles (including air-cushion vehicles)
79 - Other transport equipment
<b>8 - Miscellaneous manufactured articles</b>
81 - Prefabricated buildings; sanitary, plumbing, etc
82 - Furniture, and parts thereof, etc
83 - Travel goods, handbags and similar containers
84 - Articles of apparel and clothing accessories
85 - Footwear
87 - Professional, scientific and controlling instruments and apparatus
88 - Photographic apparatus, equipment and supplies and optical goods, etc
89 - Miscellaneous manufactured articles, n.e.s.

Table 12: ERPT coefficients at the country level. Total trade

	<b>1992Q1-2016Q4</b>		<b>After 2002Q1</b>
	Coeff. ( <i>t</i> -stat)	Coeff. ( <i>t</i> -stat)	Coeff ( <i>t</i> -stat)
<b>Belgium</b>			
$\theta$	0.402 (2.17)	0.427 (2.29)	0.760 (2.11)
dummy Euro		0.934 (1.10)	
<b>France</b>			
$\theta$	0.196 (0.98)	0.187 (0.93)	0.076 (0.22)
dummy Euro		0.722 (0.67)	
<b>Germany</b>			
$\theta$	0.543 (3.77)	0.545 (3.78)	0.903 (3.70)
dummy Euro		0.516 (0.59)	

Notes: This table reports the estimated ERPT coefficients from Equation (1). Corresponding *t*-statistics are given between parentheses. Estimation based on total trade (i.e., without excluding intra-EU trade). Dummy euro is a variable that takes the value of 1 for 2002Q1 and all subsequent periods, zero otherwise.